

Advocacy 101 Training

25th and 26th of July 2023 Virtual via Zoom

DAY ONE: Smaller Group Training Session (1 1/2 hours)

10-mins Welcome and Introductions

10-mins What makes credit unions different?

Why credit unions exist

• Structure, Value, Impact

30-mins The Importance of Story

• Identifying your credit union stories (from pre-work)

• Sharing stories in Zoom break-out groups

15 mins The Advocacy Lifecycle

15-mins Refining Your Story

• Return to stories from earlier and begin to refine stories for effectiveness—highlighting the structure, value, and impact and tailor for the appropriate advocacy audience.

8-mins Bringing it together: Stories and Advocacy

2-mins Close Session

DAY TWO: Large Group Conference Session (2 Hours)

10-mins Welcome Back, Session Expectations, Knowledge Checkpoint

Welcome participants

20-mins Breakout Sessions

Hosted breakout groups to share learnings from post-

session assignment

35-mins Advocacy Deep Dive and Stories

• Stories from the advocacy frontlines

• Sharing what it is like to work with legislators

25-mins Meet a Lobbyist –

Stories from state legislative and regulatory advocacy

• Grassroots engagement opportunities at the state level

25-mins What's Next? Where do I start? How Do I Get More Involved?

Laying out the upcoming advocacy opportunities

Personal Commitment (Post-work)

5-mins Last Ouestions and Good of the Order

Thank you for participating